Monthly Tourist Tax Data Analysis

Tourist Tax Data and Statistics
Report for Brevard County
For Month Ending
January 31, 2016





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Tourist Development Council

March 16, 2016

Tourist Development Council Brevard County, Florida

Tourist Tax
Data and
Statistics
Report for
month
ending:
January 31,
2016

Please find included herein the historical "Tourist Tax Data and Statistics Report" for the month ending January 31, 2016. The data in this report is grouped in accordance with guidelines as prescribed in Florida Statutes.

Please be advised of the following which affect the data grouping and reporting:

- 1. All information is unaudited.
- 2. "Gross Receipts" represents Tourist Tax Collection figures reported to the Tourist Development Office from the Tax Collector's Office and all statistics are based on tax returns submitted and paid. Statistics are subject to change due to subsequent collections and future enforcement action.
- 3. The geographical definition of current zones may be modified for compliance in future reporting.
- 4. Recent modifications to data reporting systems and regulations apply to data that is generated by our tax collection process and related systems. Third party data which may be obtained by us to provide enhanced statistics are outside such regulation, such as the STR report.
- 5. Please note the following for types of properties, which have been grouped for better organization and representation of the data:
 - Hotel / Motel represents all Hotels and Motels
 - Condos represents all Condominiums and Apartments
 - •Vacation Rentals represents all Vacation Rentals, Single Family, Interval Owner, Cottage, Duplex, Mobile Home Park, Room, Rooming House, and Other
 - •RV Park / Campground represents all RV Parks and Campgrounds

If I can be of further assistance to the Council, or should you wish to discuss this report further, please do not hesitate to contact me.

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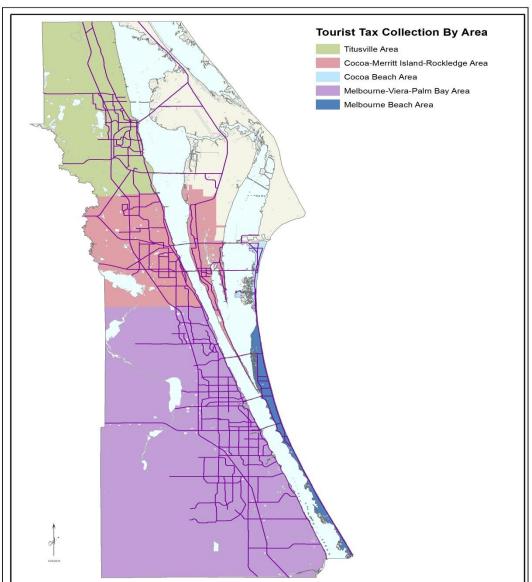
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Sincerely

Stacy DeLano Finance Director

Tourist Development Office

Map of Tourist Tax Collections by Area





Tourist Tax Collections by Area January 2016

MELBOURNE-VIERA-PALM BAY AREA \$198,972.41 20% \$87,437.52 9%

MELBOURNE BEACH AREA \$177,651.49 18%

> COCOA-MERRITT ISLAND-ROCKLEDGE \$45,061.52 4%

COCOA BEACH AREA \$483,972.98 49%



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\$993,095.92



Tourist Tax Collections by Type January 2016

CONDO \$153,655.58 15% \$74,940.70

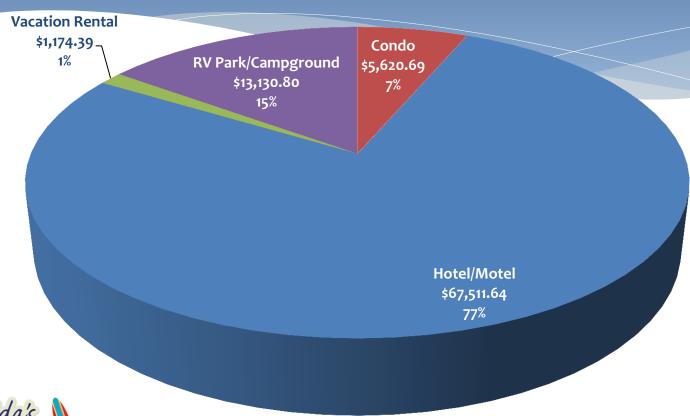
HOTEL/MOTEL \$747,766.01 75%



\$993,095.92



Titusville Area by Type January 2016





\$87,437.52



Cocoa Beach Area by Type January 2016

RV Park/Campground \$0.00

0%

Vacation Rental \$54,615.46

Condo \$106,941.54 22%

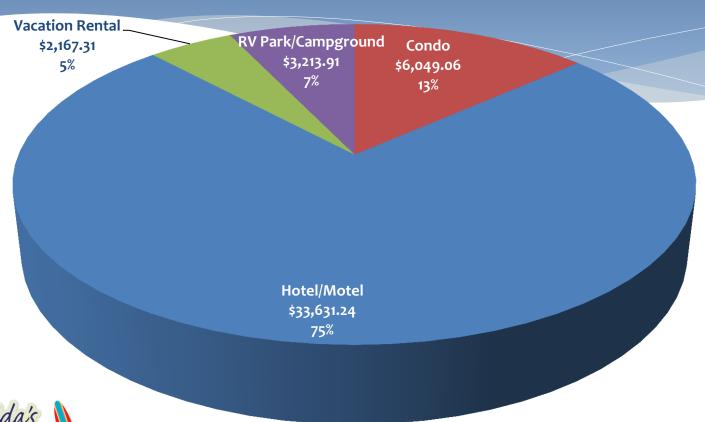
Hotel/Motel \$322,415.98 67%



\$483,972.98



Cocoa-Merritt Island-Rockledge Area by Type January 2016





\$45,061.52



Melbourne Beach Area by Type January 2016 RV Park/Campground

\$47.50 0% Vacation Rental Condo \$15,753.95 \$31,762.37

18%

Hotel/Motel \$130,087.67 73%



\$177,651.49



Melbourne-Viera-Palm Bay Area by Type January 2016

RV Park/Campground Condo \$341.42 \$3,281.92 \$3,281.92 2% 1%

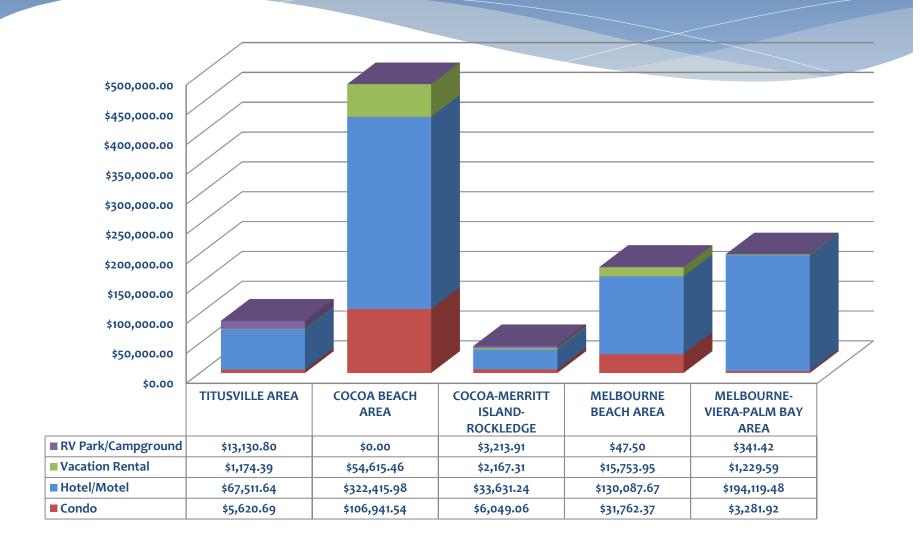
Hotel/Motel \$194,119.48 97%



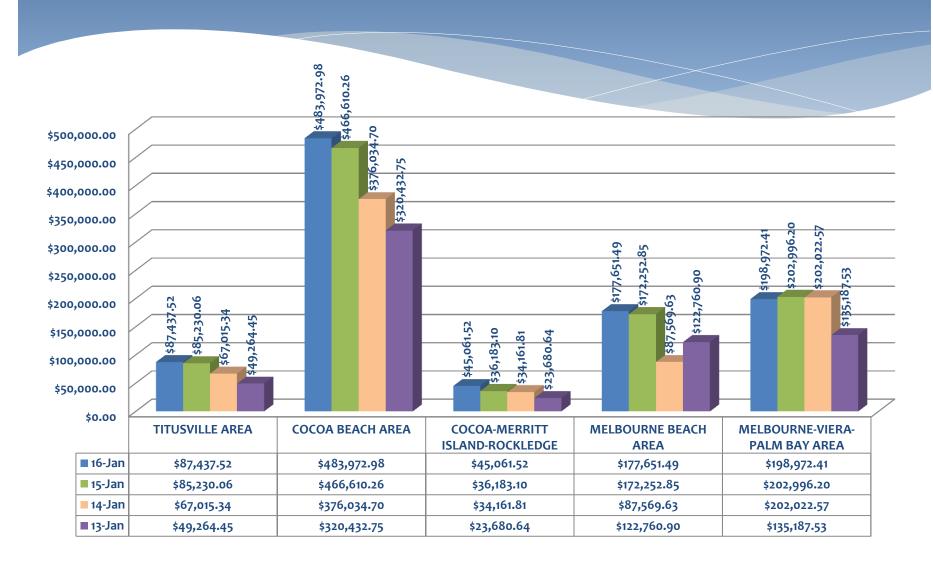
\$198,972.41



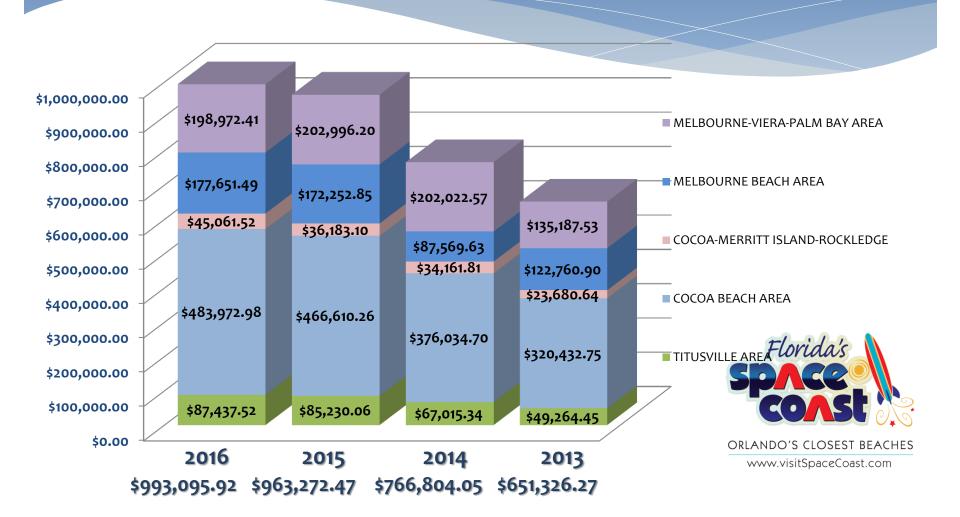
Tourist Tax Collections by Type January 2016



Four Year January Comparison by Area FY13, FY14, FY 15 and YTD 16



Four Year January Comparison by Area FY13, FY14, FY 15 and YTD 16



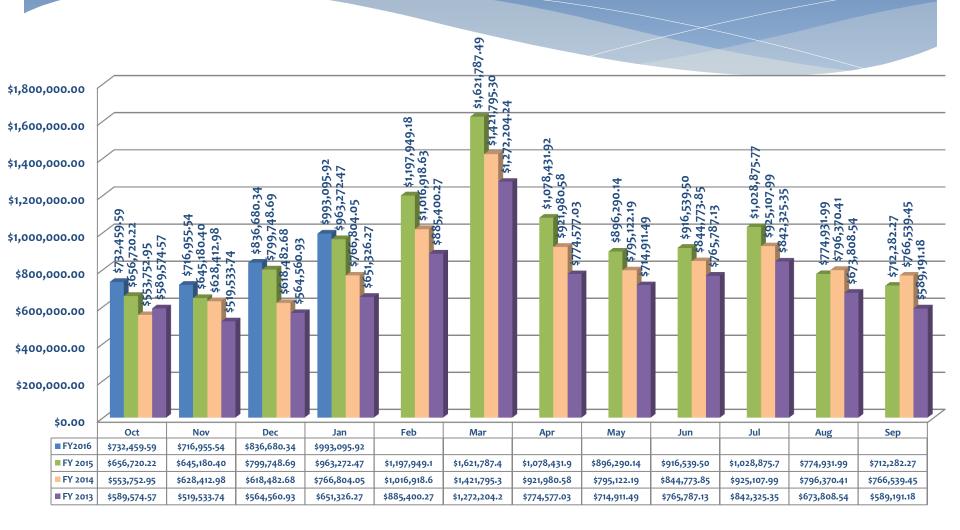
Revenue Analysis FY14, FY15 and YTD FY16

			2016 TO 2015			2015 TO 2014			2014 TO 2013	
монтн	FY2016	FY 2015	\$Variance	% Variance	FY 2014	\$Variance	% Variance	FY 2013	\$Variance	% Variance
Oct	\$732,459.59	\$656,720.22	\$75,739.37	11.53%	\$553,752.95	\$102,967.27	18.59%	\$589,574.57	-\$35,821.62	-6.08%
Nov	\$716,955.54	\$645,180.40	\$71,775.14	11.12%	\$628,412.98	\$16,767.42	2.67%	\$519,533.74	\$108,879.24	20.96%
Dec	\$836,680.34	\$799,748.69	\$36,931.65	4.62%	\$618,482.68	\$181,266.01	29.31%	\$564,560.93	\$53,921.75	9.55%
Jan	\$993,095.92	\$963,272.47			\$766,804.05	\$196,468.42	25.62%	\$651,326.27	\$115,477.78	17.73%
Feb		\$1,197,949.18			\$1,016,918.63	\$181,030.55	17.80%	\$885,400.27	\$131,518.36	14.85%
Mar		\$1,621,787.49			\$1,421,795.30	\$199,992.19	14.07%	\$1,272,204.24	\$149,591.06	11.76%
Apr		\$1,078,431.92			\$921,980.58	\$156,451.34	16.97%	\$774,577.03	\$147,403.55	19.03%
May		\$896,290.14			\$795,122.19	\$101,167.95	12.72%	\$714,911.49	\$80,210.70	11.22%
Jun		\$916,539.50			\$844,773.85	\$71,765.65	8.50%	\$765,787.13	\$78,986.72	10.31%
Jul		\$1,028,875.77			\$925,107.99	\$103,767.78	11.22%	\$842,325.35	\$82,782.64	9.83%
Aug		\$774,931.99			\$796,370.41	-\$21,438.42	-2.69%	\$673,808.54	\$122,561.87	18.19%
Sep		\$712,282.27			\$766,539.45	-\$54,257.18	-7.08%	\$589,191.18	\$177,348.27	30.10%
TOTAL	\$3,279,191.39	\$11,292,010.04	\$184,446.16	27.28%	\$10,056,061.06	\$1,235,948.98	12.29%	\$8,843,200.74	\$1,212,860.32	13.72%

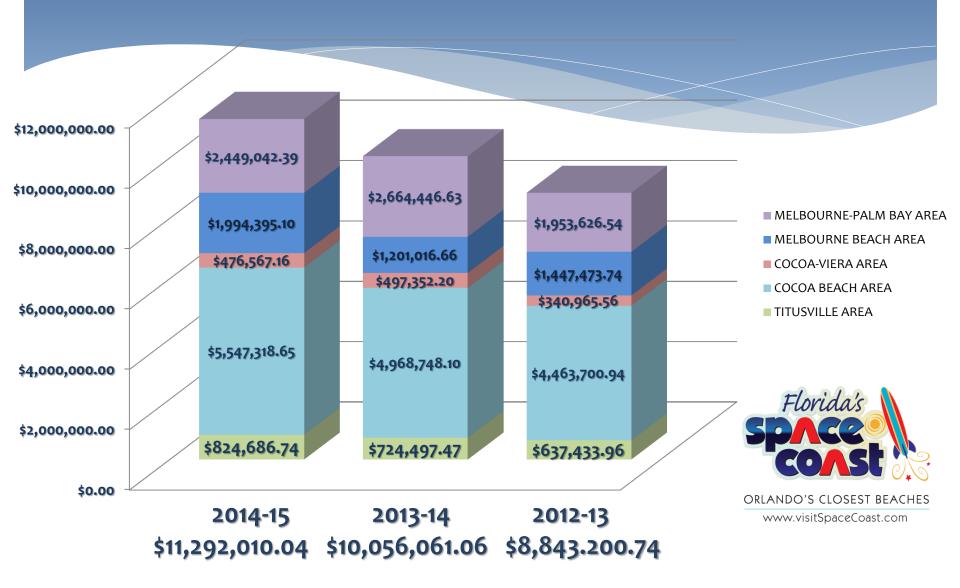




Revenue Analysis FY13, FY14, FY 15 and YTD 16



Three Year Comparison by Area



Tourist Tax Collections by Area Calendar Year 2016 as of January 31st

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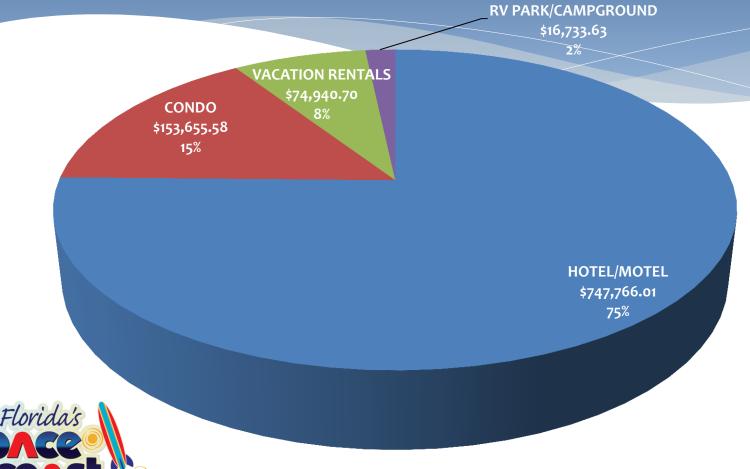
COCOA BEACH AREA \$483,972.98 49%



\$993,095.92



Tourist Tax Collections by Type Calendar Year 2016 as of January 31st



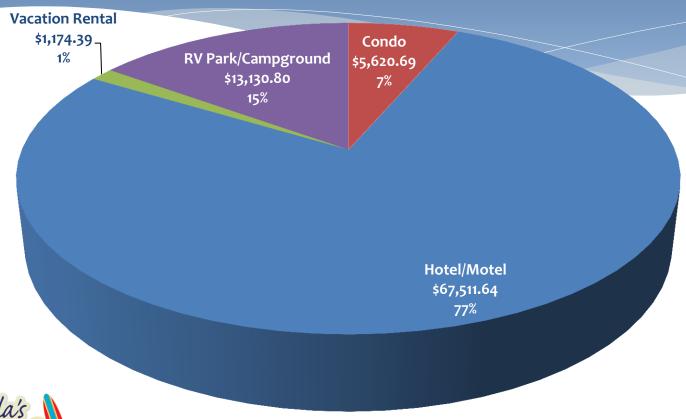
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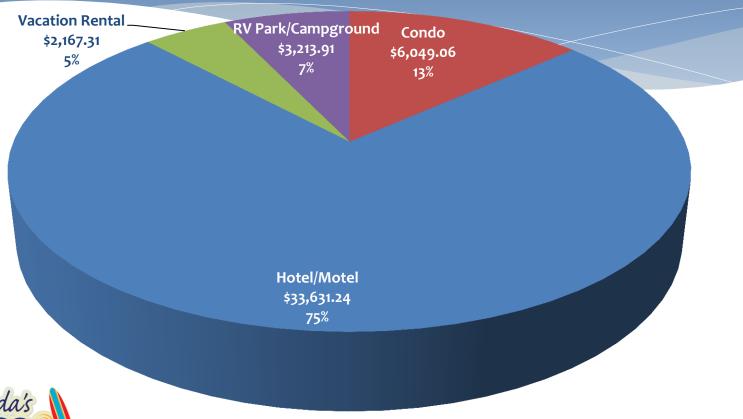
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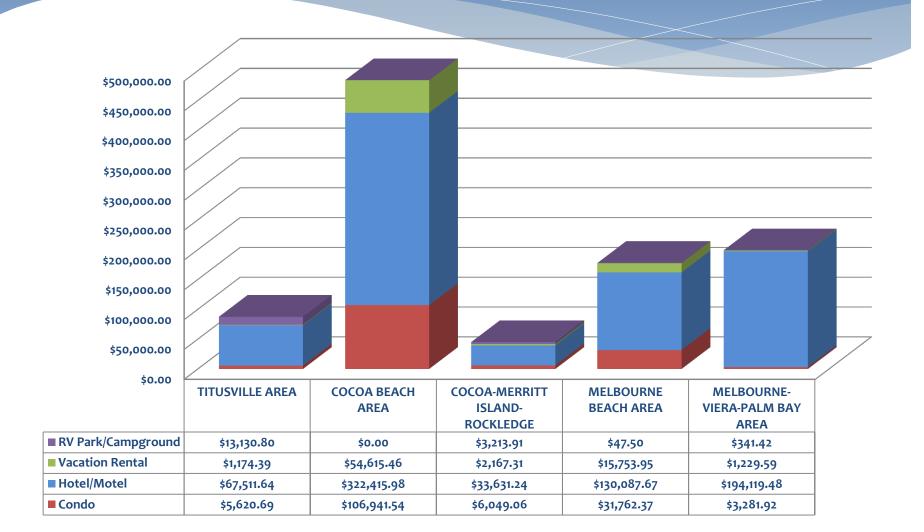
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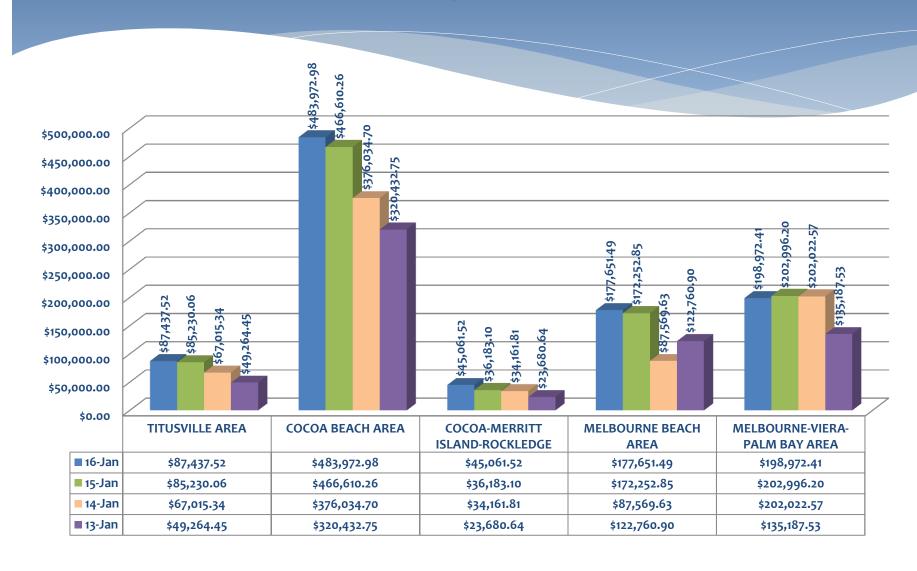
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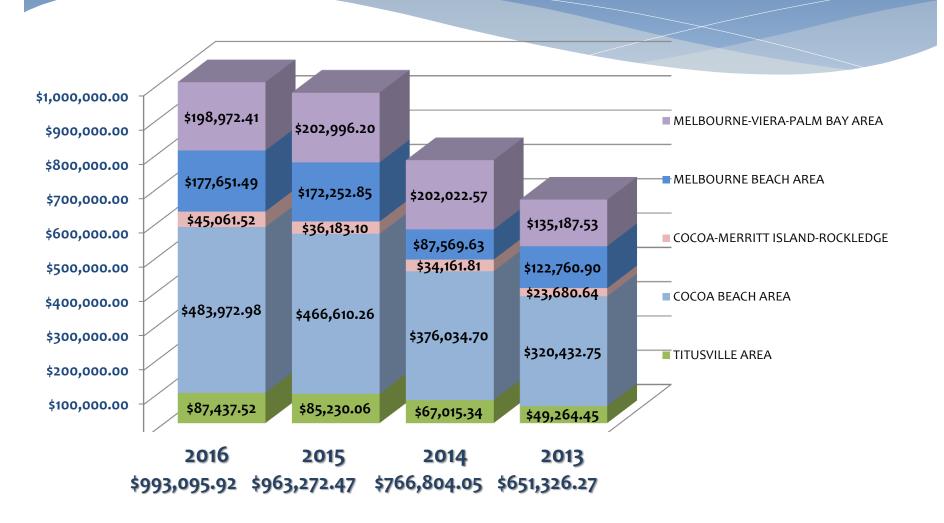
Tourist Tax Collections by Type as of January 31st Calendar Year 2016



Four Year Comparison by Area as of January 31st Calendar Year 2013, 2014, 2015 & 2016



Four Year Comparison by Area as of January 31st Calendar Year 2013, 2014, 2015 & 2016



Supporting Data and Service Contributions







Planning & Development